



VIE – Business Developer AGS Poland

The essential goal that underpins everything we do: Full customer satisfaction

AGS is the leading French International Mobility group with an international presence.

A key player in local and international mobility services in all sectors (corporate, private, diplomats, civil servants, etc.), our strength lies in our expert knowledge of the market, our customer orientation, our global network, and our enthusiasm for international logistics.

We are currently looking to recruit a **VIE** for our site in **Piaseczno** near Warsaw in Poland.

JOB DESCRIPTION

The candidate will be ready to take on the challenge of a formative and rewarding assignment, acting as the Group's primary point of contact for our international clients who are relocating abroad.

Mission Description:

- Develop and implement the company's commercial action plan
- Contribute to the development of the commercial policy
- Prospect potential clients (mainly B2B) to secure accounts and build long-term relationships
- Stay attentive to clients' evolving needs and anticipate future requirements
- Set up and monitor performance indicators (KPIs) using the tools provided by the Group
- Prepare and present quotes for our markets
- Attend official events (Chambers of Commerce, Economic Services of Embassies, etc.) and engage in networking activities
- Conduct regular monitoring of tender files and requests for proposals

At the end of the V.I.E. period, you will have the opportunity to progress within our Group.

CANDIDATE PROFILE

We are looking for a young professional with a bachelor's degree (Business School) or a master's degree (Professional Master), accompanied by at least 12 months of professional experience and an advanced level of English.

You have strong communication skills, both written and verbal.



You are organized, adaptable, versatile, and fully autonomous in managing your work, able to prioritize tasks effectively.

With a good sense of initiative and a curious mindset, you know how to gather all necessary information internally and externally to ensure the smooth execution of your assignments.

Working in a dynamic and international environment inspires and motivates you.

THR OFFER

The VIE assignment is scheduled to start on either 1 May 1 or 1 June 2026, for a period of 18 months, which can be extended up to 24 months with Business France. The monthly allowance is set by Business France.

Are you interested? Send us your application today with your up-to-date CV and motivation letter in English to candidature@mobilitas.org. Please quote the title of the position in the subject line of your email.

General Recruitment Conditions

While we appreciate all applications, we can only contact pre-selected candidates. If you do not receive a response within 4 weeks, please consider that your application has not been successful.

The Group reserves the right to withdraw any advertised position at any time at its discretion. The recruitment process will be conducted in accordance with the policies and procedures of the AGS Group and may involve multiple stages.

By submitting your application, you expressly consent to the processing, management, and storage of your personal data contained in your CV and other documents in accordance with applicable legislation (which may be amended) for the purposes of candidate registration and recruitment.

The Group strongly encourages workforce diversity, and applications from all sectors of society are welcome.