

Branch Director AGS United Arab Emirates

The essential goal that underpins everything we do: Full customer satisfaction

AGS is the leading French mobility group with an international presence.

A key player in local and international mobility assistance services in all sectors (private, diplomats, civil servants, etc.), our strength lies in our expert knowledge of the market, our customer orientation, our global availability, and our enthusiasm for international logistics.

In recent years, the AGS Group has expanded its range of service offering, and we now offer high quality physical and digital records management solutions and heritage preservation.

On the strength of these developments and commercial conquests to be managed, we are constantly looking for collaborators for our profit centres who appreciate logistics in all its components, the operation of several trades, all accompanied by dynamic and dedicated operational teams. Our wealth results from the know-how and professionalism of our employees.

Today, we are particularly looking to recruit a **Branch Director** to be based in **Dubai, UAE**. The Branch Director also oversees the company's operations in Abu Dhabi.

POSITION DESCRIPTION

Reporting to the Chief Operating Officer for the network, the Branch Director is the cornerstone of the services provided to our customers, providing assurance of the quality of the services offered.

Together with their staff members, the Branch Director must obtain leads and pursue new sales prospects, representing the company at conferences, seminars, and the like. They must ensure that the branch meets and surpasses business expectations. Thanks to their entrepreneurial spirit, the Branch Director will contribute to the growth of AGS in the UAE, and the AGS Group as a whole.

Ultimately responsible for managing a profit centre, you must ensure that human resources are effectively managed and utilised. You will be expected to prepare, manage, and report on the branch budget, expenditure and cashflow, ensuring compliance with the Group's requirements in relation to accounting records and reports, as well as managing the recovery of debtors and creditors liabilities.

The Branch Director must ensure that the services provided are to the highest quality standards, strictly adhering to FAIM standards and principles, improving compliance, and applying corrective actions.

CANDIDATE PROFILE

5 years' experience in a similar senior management role, preferably in the International Mobility industry. Fluency in English is essential. An internationally recognised qualification in management would be an advantage but not strictly required.

We are looking for someone with exceptional and proven management skills, who can be flexible and determined, and who has a high work output capacity. A total commitment to customer satisfaction is a must, as well as mastery of all aspects related to the management of a profit centre.

As an inherent requirement of the position, you must preferably already be living and working in the UAE.



WHAT'S ON OFFER

A local contract in Dubai, with a fixed salary commensurate with experience, as well as an attractive commission scheme.

Are you interested? Send us your application today including your up-to-date CV and Letter of Motivation (including salary expectation) to jobs.international@mobilitas.org. Please quote the position title in the subject line of your application email.

General Recruitment Terms and Conditions

Although we appreciate all applications, we can only correspond with short listed candidates. Should you not have received feedback on your application within four weeks of applying, please consider your application as unsuccessful. AGS reserves the right to withdraw any advertised vacancies at any time and at its own discretion, as well as the right to not make a placement. Unsolicited submissions from recruitment agents will not be considered. The interviewing and appointment process will take place in accordance with the AGS Group's policies and procedures and may involve several steps.

By submitting your application, you agree and consent to the processing, administration, and archiving of your personal data contained in your CV and other application documents, in accordance with the relevant legislation for the purposes of registration and recruitment of candidates.

AGS strongly promotes diversity in our workforce, and application from all sectors of society is encouraged. However, as an inherent requirement of the position, you must preferably already be living and working in the UAE.