

Branch Manager

AGS Laos

The essential goal that underpins everything we do: Full customer satisfaction

AGS is the leading French mobility group with an international presence.

A key player in local and international mobility assistance services in all sectors (private, diplomats, civil servants, etc.), our strength lies in our expert knowledge of the market, our customer orientation, our global availability, and our enthusiasm for international logistics.

In recent years, the AGS Group has expanded its range of service offerings, and we now offer high quality physical and digital archiving solutions.

All these activities open new prospects and a market to be developed for a promising future.

On the strength of these developments and commercial conquests to be managed, we are constantly looking for collaborator for these profit centres, appreciating logistics in all its components, the operation of several trades, all accompanied by dynamic and dedicated operational teams. Our wealth results from the know-how and professionalism of our employees.

Today, we are particularly looking to recruit a **Branch Manager** to be based in Vientiane, Laos.

POSITION DESCRIPTION

Reporting to the Network Director, the Branch Manager is the cornerstone of the services provided to our customers, providing assurance of the quality of the services offered.

The Branch Manager must obtain leads and pursue new sales prospects, representing the company at conferences, seminars, and the like. They must ensure that the branch meets and surpasses business expectations. Thanks to their entrepreneurial spirit, the Branch Manager will contribute to the growth of AGS in Laos, and the AGS Group as a whole. Ultimately responsible for managing a profit centre, you must ensure that human resources are effectively managed and utilised. You will be expected to prepare, manage, and report on the branch budget, expenditure and cashflow, ensuring compliance with the Group's requirement in relation to accounting records and reports, as well as managing the recovery of debtors and creditors liabilities.

The Branch Manager must ensure that the services provided are to the highest quality standards, strictly adhering to FAIM standards and principles, improving compliance, and applying corrective actions.

CANDIDATE PROFILE

1 – 3 years' experience in sales/operations/logistics/business related jobs, preferably in the International Mobility industry. Fluency in English is essential, while fluency in French will be an added advantage. An internationally recognised qualification in Transport and/or Logistics would be an advantage, but not strictly required.

We are looking for someone with exceptional and proven management skills, who can be flexible and determined, and who has a high work output capacity. A total commitment to Customer Satisfaction is a must, as well as mastery of all aspects related to the position.



WHAT'S ON OFFER

A local contract in Laos. You will receive a fixed salary commensurate with experience, as well as an attractive commission scheme.

Are you interested? Send us your application today including your up-to-date CV to jobs.international@mobilitas.org, including the job title in the subject line of your application.

General Recruitment Terms and Conditions

Although we appreciate all applications, we can only correspond with short listed candidates. Should you not have received feedback on your application within four weeks of applying, please consider your application unsuccessful. AGS reserves the right to withdraw any advertised vacancies at any time and at its own discretion, as well as the right to not make a placement. Unsolicited submissions from recruitment agents will not be considered. The interviewing and appointment process will take place in accordance with the AGS Group's policies and procedures and may involve several steps.

By submitting your application, you agree and consent to the processing, administration and archiving of your personal data contained in your CV and other application documents, in accordance with the relevant legislation (as may be amended) for the purposes of registration and recruitment of candidates.

AGS strongly promotes diversity in our workforce, and applications from all sectors of society are encouraged. However, as an inherent requirement of the position, the successful candidate must have the right to live and work in Laos.