

# Branch Manager AGS Croatia

## The essential goal that underpins everything we do: Full customer satisfaction

The world of moving and mobility assistance services is constantly evolving. It is becoming more and more global in its design and organisation, and more and more local and applied in each stage of its execution.

A key player in the relocation of company executives as well as diplomats, civil servants, or members of international organisations, our strength lies in our perfect knowledge of the market, our discipline, our customer orientation, and our availability.

AGS is a dynamic company that offers its employees real prospects for development, transfer, and mobility.

Our wealth results from our know-how and the professionalism of our employees.

We are currently recruiting a **Branch Manager** for our Croatian subsidiary.

#### POST DESCRIPTION

As both corporate officer and director of the subsidiary, you will operationally implement the company's objectives and strategy in terms of its organisation, logistics, commercial approach, and administrative and financial management.

In this capacity, you will support the teams to guarantee the profitability of new business and ensure commercial monitoring and development of the customer portfolio, which is why we ideally want two years of experience in the world of global mobility. As a true manager of this structure, you will monitor and manage the results of your activity.

Your mission will revolve around the following activities:

- The Administrative organisation of the subsidiary
  - o Personnel Management
  - Employee Management
  - Monitoring of Accounting
  - Debt Recovery
- The Commercial organisation
- The Technical organisation
  - Management of technical personnel
  - Vehicle fleet management
  - o Management of imports-exports
  - Inventory management
  - o Planning

#### **PROFILE**

- Qualifications: A relevant diploma/degree from an internationally recognised institution
- <u>Mandatory Diploma</u>: The candidate must have passed or will have to pass the **Transport Attestation of Capacity** diploma
- <u>Language</u>: Fluency in English
- Competencies: Management, high capacity for work, and adaptability
- <u>Experience required</u>: 5 years in the transport sector, a minimum of 3 years as a profit centre manager, and significant experience in the removals and relocations domain

### THE OFFER

Open-ended contract with a probation period. A fixed gross salary between €36 000 and €43 000 per year, as well as Variable Income (commission).

**Are you interested?** Send us your application today with your CV and date of availability to the following email address: **candidature@mobilitas.org**. Please use the reference **DFCROATIE** when sending your application.

#### General Recruitment Terms and Conditions

Although we appreciate all applications, we can only correspond with short-listed candidates. Should you not have received feedback on your application within four weeks of applying, please consider your application unsuccessful.

AGS reserves the right to withdraw any advertised vacancies at any time and at its own discretion, as well as the right to not make a placement. Unsolicited submissions from recruitment agents will not be considered.

The interviewing and appointment process will take place in accordance with the AGS Group's policies and procedures and may involve several steps.

By submitting your application, you agree and consent to the processing, administration, and archiving of your personal data contained in your CV and other application documents, in accordance with the relevant legislation (as may be amended) for the purposes of the registration and recruitment of candidates.

AGS strongly promotes diversity in our workforce, and applications from all sectors of society are encouraged. However, as an inherent requirement of the position, the successful candidate must have the right to live and work in Croatia.