

# Corporate Account Sales/Surveyor AGS Singapore

AGS is the leading French mobility group with an international presence Asia, Middle East, Europe, and Africa.

A key player in local and international mobility services in all sectors (corporate, private, diplomats).

AGS Singapore is currently looking to recruit a Corporate Account Sales/Surveyor for our site in Singapore.

### POST DESCRIPTION

Reporting to the Sales Manager, the main responsibilities of the role will be to:

- Manage HHG services for our global client's door to door.
- Be the primary point of contact for transferees throughout the moving process.
- Survey & estimate volumes of goods to pack, load, and ship by air, sea, or road for domestic HHG moves.
- Coordinate move services D2D but also Door to Port for agents or other AGS branches bookings to ensure successful logistical coordination of each HHG move, in accordance with AGS and the client requirements and following international standards (FIDI).
- Monitor shipment status, including accurate and timely updates of internal and external records.
- Maintain the expected level of profitability per file by working on costings and quotations.
- Accurately process draft invoices within the required timeframe to ensure that revenue levels are met.
- Maintain positive and constructive communication with customers, key accounts, vendors, partners, and AGS branches around the world.

# **CANDIDATE PROFILE**

A minimum of 2 years' previous experience in the international mobility sector focussed on working with corporate clients, including customer service and household goods move management.

You must be fluent in English and have a valid Driver's Licence.

We require candidates with proficiency in the MS Office suite, as well as web-based programmes. You are proactive with good organisational skills to meet deadlines in a fast-paced environment.

You can work independently and with analytically and accurately figures, producing simple reports, and can write concisely.

As an inherent requirement of the position, only candidates <u>already living</u> and working in the Republic of Singapore will be considered.

# THE OFFER

A local contract in Singapore, with a fixed salary of SGD5 000. You will earn commissions on sales and average amount will be shared during interview. You will be provided with a company car/allowance and monthly expenses.

# **HOW TO APPLY**

Are you interested in pursuing this exciting opportunity? Then send your **CV** and **Letter of Motivation** (<u>including your salary expectation</u>) in **English** to **jasmine.tan@ags-globalsolutions.com**.

# **General Recruitment Terms and Conditions**

Although we appreciate all applications, we can only correspond with short listed candidates. Should you not have received feedback on your application within four weeks of applying, please consider your application unsuccessful. AGS reserves the right to withdraw any advertised vacancies at any time and at its own discretion, as well as the right not to make a placement. Unsolicited submissions from recruitment agents will not be considered. The interviewing and appointment process will take place in accordance with the AGS Group's policies and procedures and may involve several steps.

By submitting your application, you agree and consent to the processing, administration, and archiving of your personal data contained in your CV and other application documents, in accordance with the relevant legislation (as may be amended) for the purposes of the registration and recruitment of candidates.

AGS strongly promotes diversity in our workforce and applications from all sectors of society are encouraged. However, as an inherent requirement of the position, only candidates already living and working in the Republic of Singapore will be considered.