



VIE – Business Developer (M/W) AGS Austria

The core goal that drives AGS: Complete customer satisfaction

The relocation and mobility services sector is constantly evolving. It is becoming increasingly global in its design and organization, and increasingly local and hands-on in every step of its execution.

As a key player in the relocation of company executives, diplomats, civil servants, and members of international organizations, our strength lies in our in-depth knowledge of the market, our discipline, customer focus, and availability. AGS is a dynamic company offering its employees real opportunities for career development, transfers, and mobility. Our value stems from our expertise and the professionalism of our staff.

We are currently looking for a VIE (M/W) for our office located in **Vienna**, Austria.

JOB DESCRIPTION

The candidate is ready to take on a formative and enriching mission, acting as the main contact between the Group and our international expatriate clientele.

Mission responsibilities:

- Design and implement the company's commercial action plan
- Contribute to the development of the commercial strategy
- Prospect potential clients (mainly B2B) to gain listing and build loyalty
- Listen to clients' evolving needs and anticipate their expectations
- Set up and monitor performance indicators (KPIs) using tools provided by the Group
- Prepare and present quotes for our services
- Attend official events (Chambers of Commerce, Economic Departments of Embassies, etc.) and conduct networking activities
- Regularly monitor and analyse calls for tender opportunities

At the end of the V.I.E. period, you may have the opportunity to grow within the Group.



PROFILE SOUGHT

You are a young graduate with a bachelor's degree in business (BAC +3) or a Professional Master's degree (BAC +5), with 18 months of professional experience.

You have advanced English and German language skills (C1/C2), which are mandatory requirement (Austrian German a plus). Any additional language also a plus, as is experiences or interest in Heritage (Cultural Innovation) and/or Mobility (Relocation support).

You have strong verbal and written communication skills.

You are organized, adaptable, versatile, and fully autonomous in managing your work and priorities.

You demonstrate initiative and curiosity, able to gather all necessary information—both internally and externally—for the successful completion of your assignments.

Working in a dynamic and international environment is a source of inspiration and motivation for you.

THE OFFER

The VIE assignment will begin between 1st July and 1st September 2025, for a period of 18 months, extendable up to 24 months through Business France. Monthly remuneration is set by Business France.

Interested?

Send us your application with a CV and cover letter today to: candidature@mobilitas.org

General Recruitment Conditions

While we appreciate all applications, only shortlisted candidates will be contacted. If you do not hear from us within 4 weeks, please consider your application unsuccessful.

The Group reserves the right to withdraw any posted position at any time at its sole discretion. The recruitment process will comply with the Group's policies and procedures and may involve several steps.

By submitting your application, you expressly consent to the processing, management, and archiving of your personal data contained in your CV and other documents, in accordance with the applicable legislation (as may be amended), for the purpose of candidate registration and recruitment.

The Group strongly encourages workforce diversity and welcomes applications from all sectors of society.